

**John Glassford and Company Records**  
**A Finding Aid to the Collection in the Library of Congress**



**Manuscript Division, Library of Congress**  
**Washington, D.C.**  
**2000**

Contact information: <http://hdl.loc.gov/loc.mss/mss.contact>

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Additional search options available at: <https://hdl.loc.gov/loc.mss/eadmss.ms998016>

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Revised by Harry G. Heiss and Mary A. Lacy

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## Collection Summary

**Title:** John Glassford and Company Records

**Span Dates:** 1743-1886

**Bulk Dates:** (bulk 1760-1820)

**ID No.:** MSS22939

**Creator:** John Glassford and Company

**Extent:** 228 volumes

**Extent:** 228 containers

**Extent:** 62 linear feet

**Extent:** 71 microfilm reels

**Language:** Collection material in English

**Location:** Manuscript Division, Library of Congress, Washington, D.C.

**LC Catalog record:** <https://lcn.loc.gov/mm78022939>

**Summary:** Mercantile firm. Ledgers, journals, daybooks, inventories, cashbooks, and letterbooks of the various mercantile firms in Maryland and Virginia representing or succeeding the Glasgow, Scotland, firm of John Glassford and Company in the Chesapeake tobacco trade.

## Selected Search Terms

The following terms have been used to index the description of this collection in the LC Catalog. They are grouped by name of person or organization, by subject or location, and by occupation and listed alphabetically.

### People

Bayles, William.

Byrd, William, III, 1728-1777.

Campbell, John, active 1796.

Carter, Landon, 1710-1778.

Fairfax, George William, 1741-1809.

Fergusson, Robert, fl. 1779-1817.

Fitzhugh, William, 1741-1809.

Glassford, Henry, 1764-1819.

Glassford, John, 1715-1783. John Glassford papers.

Gordon, James, active 1760.

Hamilton, Alexander, -1799.

Henderson, Archibald, active 1766.

Jamieson, Neil.

Lee, Henry, 1756-1818.

Lee, Richard Henry, 1732-1794.

Mason, George, 1725-1792.

Plater, George, 1735-1792.

Riddell, Henry, active 1760-1783.

Ross, Hector.

Washington, George, 1732-1799.

Washington, Lawrence, 1718-1752.

### Organizations

Boyle, Scott & Co.

Findlay, Hopkins & Co.

Glassford, Gordon, Monteath & Co.

Glassford, Henderson & Co.

Henderson, Fergusson & Gibson.

James Brown & Co. (Glasgow, Scotland)

James Gordon & Co.

Jamieson, Johnstone & Co.

John Glassford and Company.  
Shortridge, Gordon & Co.  
Thompson, Edelen & Company.  
Vincent & Fergusson.

### **Subjects**

Merchants--Maryland.  
Merchants--Scotland--Glasgow.  
Merchants--Virginia.  
Tobacco industry--Maryland.  
Tobacco industry--Scotland--Glasgow.  
Tobacco industry--Virginia.

### **Places**

Alexandria (Va.)--Commerce.  
Baltimore (Md.)--Commerce.  
Bladensburg (Md.)--Commerce.  
Chaptico (Md.)--Commerce.  
Colchester (Va.)--Commerce.  
Dumfries (Va.)--Commerce.  
Georgetown (Washington, D.C.)--Commerce.  
Glasgow (Scotland)--Commerce.  
Leonardtown (Md.)--Commerce.  
Lower Marlboro (Md.)--Commerce.  
Maryland--Commerce.  
Newport (Md.)--Commerce.  
Norfolk (Va.)--Commerce.  
Nottingham (Md.)--Commerce.  
Piscataway (Md.)--Commerce.  
Port Tobacco (Md.)--Commerce.  
Scotland--Commerce.  
Upper Marlboro (Md.)--Commerce.  
Virginia--Commerce.

## **Provenance**

The records of the Scottish mercantile firm of John Glassford and Company were purchased by the Library of Congress in 1899.

## **Processing History**

The records of John Glassford and Company were processed in 1983. The collection description was revised in 2000.

## **Copyright Status**

The status of copyright in the unpublished writings of John Glassford and Company is governed by the Copyright Law of the United States (Title 17, U.S.C.).

## Access and Restrictions

The records of John Glassford and Company are open to research. Researchers are advised to contact the Manuscript Reading Room prior to visiting. Many collections are stored off-site and advance notice is needed to retrieve these items for research use.

## Microfilm

A microfilm edition of these papers is available on seventy-one reels. Consult a reference librarian in the Manuscript Division concerning availability for purchase or interlibrary loan.

## Preferred Citation

Researchers wishing to cite this collection should include the following information: John Glassford and Company Records, Manuscript Division, Library of Congress, Washington, D.C.

## Scope and Content Note

The records of John Glassford and Company span the years 1743-1846, but bulk largest in the period 1760-1820. They include ledgers, journals, daybooks, inventories, cashbooks, and letterbooks for the various mercantile firms which represented or succeeded John Glassford and Company in Maryland and Virginia. The records are organized geographically into two series: [Maryland](#) and [Virginia](#).

John Glassford (1715-1783) was one of the most prominent and prosperous of the Scottish "tobacco lords." Glassford, an original member of the Glasgow Chamber of Commerce and Manufactures, was a leading force in the establishment of Glasgow, Scotland, as an international trading center. By the latter part of the eighteenth century, he controlled a major portion of the Chesapeake tobacco trade, despite having never travelled to America. Represented by agents or factors, Glassford established a system of branch stores along the Potomac River for the purpose of purchasing tobacco directly from planters. By this method of direct purchase, Glassford and his associates were able to pay higher prices for tobacco than English consignment merchants. While higher prices brought the Scottish firm new customers, its ability to extend credit and provide planters with consumer goods helped to insure its domination of the Chesapeake tobacco trade. The sale of goods such as hardware, rum, wine, sugar, salt, and slaves became a major source of revenue for the branch stores.

This collection reflects the daily transactions normally carried on in the branch stores. The transactions were often recorded in rough form on throw sheets and then carefully recorded in the store's journal (or daybook) and ledger (or account book). Accounts were maintained for each individual or firm trading with the store and for various types of produce or goods collected for export or resale. Numerous names of slaves appear in both the daybooks and account books. A major portion of the collection deals with the Revolutionary War era. The letterbooks of Alexander Hamilton, factor for Piscataway, Maryland, and Robert Fergusson, factor for Georgetown, Maryland, reveal the difficulty Glassford and Company and subsequent firms encountered when collecting pre-war debts. Inventories for the schooners *Felicity* and *Plato* also appear in the collection.

Under the firm name of Glassford and Company, Glassford operated stores in Maryland at Baltimore, Benedict, Bladensburg, Chaptico, Georgetown (later part of Washington, D.C.), Leonardtown, Llewellyn's Warehouse, Lower Marlboro, Newport, Nottingham, Piscataway, Port Tobacco, and Upper Marlboro. John Glassford and Archibald Henderson under the firm of Glassford, Henderson & Company operated stores in Virginia at Alexandria, Colchester, and other sites; and with associates James Gordon and Walter Montearth, Glassford operated Glassford, Gordon, Montearth & Company at Quantico, Dumfries, and Norfolk.

With the death of John Glassford in 1783, the surviving members of Glassford and Company, Henry Glassford, James Gordon, Henry Riddell, John Campbell, and Archibald Henderson, presented the power of attorney for the company to Robert Fergusson, factor for Georgetown. It is unclear when the company passed out of the hands of the Scottish merchants and into the control of local owners. From 1800 to 1816 the firm of Vincent & Fergusson carried on the bulk of the

business. From 1816 to 1834 the firm was called Thompson, Edelen & Company. In Glassford and Company's most successful years, those prior to the American Revolution, the company owned a fleet of twenty-five ships and imported ten percent of all tobacco received by Great Britain. The value of Glassford's yearly imports over this period has been estimated to be in excess of £500,000.

The collection includes records of the following firms: Glassford and Company; Glassford, Henderson & Company; Glassford, Gordon, Monteath & Company; Henderson, Fergusson & Gibson; Findlay, Hopkins & Company; James Brown & Company; Boyle, Scott & Company; Jamieson, Johnstone & Company; Shortridge, Gordon & Company; James Gordon & Company; Vincent & Fergusson; and Thompson, Edelen & Company. Prominent names found in the collection include William Bayles, William Byrd (1728-1777), Landon Carter, George William Fairfax, William Fitzhugh, Neil Jamieson, Henry Lee, Richard Henry Lee, George Mason, George Plater, Hector Ross, George Washington, and Lawrence Washington.

## Organization of the Papers

The collection is arranged in two series:

- [Maryland, 1743-1846](#)
- [Virginia, 1758-1830](#)

## Description of Series

### Container

BOX 1-162 REEL 1-51

### Series

Maryland, 1743-1846

Cashbooks, daybooks, inventories, invoice books, journals, ledgers, letterbooks, lists of debts, lists of shipped tobacco, salesbooks, ship charges, and ship invoices for the various firms which represented or succeeded John Glassford and Company in Maryland. Arranged alphabetically by name of town and grouped chronologically therein.

BOX 163-227 REEL  
52-71

Virginia, 1758-1830

Cashbooks, cash receipts, firm accounts, journals, ledgers, and lists of debts for the various firms which represented or succeeded John Glassford and Company in Virginia. Arranged alphabetically by name of town and grouped chronologically therein. Microfilm reels are normally frame numbered starting with 0 for each reel. The frame numbers for volumes 163-226 diverge from this pattern and are herewith listed to avoid confusion.

# Container List

Microfilm edition available. Shelf no. 18,978

<b>Container</b>	<b>Contents</b>
<b>BOX 1-162 REEL 1-51</b>	<b>Maryland, 1743-1846</b> Cashbooks, daybooks, inventories, invoice books, journals, ledgers, letterbooks, lists of debts, lists of shipped tobacco, salesbooks, ship charges, and ship invoices for the various firms which represented or succeeded John Glassford and Company in Maryland. Arranged alphabetically by name of town and grouped chronologically therein.
<b>BOX 1 REEL 1</b>	Baltimore Salesbook, 1795-1799, 1826-1829
<b>BOX 2 REEL 1</b>	Journal, 1826, 1831-1835
<b>BOX 3 REEL 1</b>	Bladensburg Ledger 1753-1754
<b>BOX 4 REEL 1</b>	1766, pt. 1
<b>BOX 5 REEL 2</b>	1766-1767, pt. 2
<b>BOX 6 REEL 2</b>	1767-1768, pt. 1
<b>BOX 7 REEL 2</b>	1767-1768, pt. 2
<b>BOX 8 REEL 3</b>	Journal, 1775-1777, 1784-1789
<b>BOX 9 REEL 3</b>	Chaptico Daybook 1761, pt. 1 (Pagan & Co.)
<b>BOX 10 REEL 3</b>	1761-1762, pt. 2
<b>BOX 11 REEL 3</b>	Charles County Ledger, 1829-1836, 1845-1846
<b>BOX 12 REEL 4</b>	Leonardtwn Ledger 1759
<b>BOX 13 REEL 4</b>	1769, pt. 1
<b>BOX 14 REEL 4</b>	1769, pt. 2
<b>BOX 15 REEL 5</b>	Inventories and firm accounts, 1792-1795, 1811-1814
<b>BOX 16 REEL 5</b>	Llewelin's Warehouse Ledger 1790-1792, pt. 1
<b>BOX 17 REEL 5</b>	1790-1796, pt. 2
<b>BOX 18 REEL 6</b>	Lower Marlboro Daybook, 1772-1773
<b>BOX 19 REEL 6</b>	Ledger, 1772-1776, 1785
<b>BOX 20 REEL 6</b>	Newport Daybook, 1755
<b>BOX 21 REEL 7</b>	Journal, 1768-1776 (and Port Tobacco)
<b>BOX 22 REEL 7</b>	Nottingham Journal, 1760-1761

## Maryland, 1743-1846

Container	Contents
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BOX 24 REEL 8	Ledger 1766-1767
BOX 25 REEL 9	1767, pt. 1
BOX 26 REEL 9	1767, pt. 2
BOX 27 REEL 10	Journal 1767-1768
BOX 28 REEL 10	1768, May 2-Sept. 22
BOX 29 REEL 10	1768, Sept. 23-Dec. 31
BOX 30 REEL 11	Ledger 1768, pt. 1
BOX 31 REEL 11	1768, pt. 2
BOX 32 REEL 12	Daybook, 1769
BOX 33 REEL 12	Journal, 1769
BOX 34 REEL 13	Ledger 1769-1770, pt. 1
BOX 35 REEL 13	1769-1770, pt. 2
BOX 36 REEL 14	Inventory, 1771-1772
BOX 37 REEL 14	Ship invoice and inventory, 1771-1772
BOX 38 REEL 14	Daybook, 1772, Jan. 2-Sept. 26
BOX 39 REEL 15	Ledger 1772, pt. 1
BOX 40 REEL 15	1772, pt. 2
BOX 41 REEL 15	1773, pt. 1
BOX 42 REEL 16	1773, pt. 2
BOX 43 REEL 16	Journal, 1773-1774
BOX 44 REEL 16	Letterbook, 1773-1776, 1784-1790
BOX 45 REEL 16	Ledger 1774, pt. 1
BOX 46 REEL 17	1774, pt. 2
BOX 47 REEL 17	1775, pt. 1
BOX 48 REEL 17	1775-1776, 1784
BOX 49 REEL 18	Index to ledger, 1776, 1784
BOX 50 REEL 18	Invoice book, 1788-1793, 1816-1822
BOX 51 REEL 18	Ledger 1790-1791, pt. 1
BOX 52 REEL 19	1790-1791, pt. 2
BOX 53 REEL 19	Journal, 1794, 1811-1817
BOX 54 REEL 19	Ledger 1795, pt. 1
BOX 55 REEL 20	1795, pt. 2
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## Maryland, 1743-1846

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BOX 60 REEL 22	1767, pt. 2
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BOX 62 REEL 22	(Piscataway) Inventory, 1772-1776; letterbook, 1787-1788
BOX 63 REEL 23	Journal, 1784
BOX 64 REEL 23	Ledger 1773, pt. 1
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BOX 66 REEL 24	1793-1794, pt. 1
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BOX 68 REEL 25	Journal 1795-1798
BOX 69 REEL 26	1795-1797, 1825
BOX 70 REEL 26	Ledger, 1796
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BOX 72 REEL 27	Ledger 1797, pt. 1
BOX 73 REEL 27	1794-1800, pt. 2
BOX 74 REEL 27	Journal, 1798-1819, 1838
BOX 75 REEL 28	Ledger 1798-1802
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BOX 77 REEL 28	1801-1819, pt. 2
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BOX 80 REEL 29	1800-1801
BOX 81 REEL 30	1801, pt. 1
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BOX 83 REEL 31	Daybook, 1801
BOX 84 REEL 31	Ledger 1801
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BOX 86 REEL 32	Daybook, 1802-1803
BOX 87 REEL 33	Ledger, 1802-1803
BOX 88 REEL 33	Daybook 1803
BOX 89 REEL 33	1803
BOX 90 REEL 34	Daybook, 1803-1812, 1816
BOX 91 REEL 34	Ledger, 1803
BOX 92 REEL 34	Journal, 1804
BOX 93 REEL 35	Daybook 1804, pt. 1
BOX 94 REEL 35	1804, pt. 2
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## Maryland, 1743-1846

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BOX 97 REEL 36	1805, pt. 2
BOX 98 REEL 36	Daybook 1805-1806
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BOX 103 REEL 38	Journal 1806-1817
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BOX 121 REEL 43	Ledger, 1820-1825, 1832-1836, 1844
BOX 122 REEL 43	Cashbook, 1821-1833
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BOX 128 REEL 45	Invoice book, 1823-1830
BOX 129 REEL 45	Ledger 1824-1836, 1839, 1844
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BOX 132 REEL 46	1826-1833

## Maryland, 1743-1846

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BOX 143 REEL 48	Daybook 1830
BOX 144 REEL 48	1831-1834
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BOX 146 REEL 49	Prince George's County List of debts, 1767, 1774-1775, 1776
BOX 147 REEL 49	Rock Creek (Georgetown) Invoice book, 1771-1775; letterbook, 1808-1812
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BOX 154 REEL 50	Upper Marlboro Daybook, 1762-1764
BOX 155 REEL 51	Ledger, 1762-1764
BOX 156 REEL 51	Miscellany List of shipped tobacco, 1760-1773
BOX 157 REEL 51	Tobacco inventory, 1772-1774, 1802-1807
BOX 158 REEL 51	Debt collections, 1785-1792
BOX 159 REEL 51	Invoice book, 1790-1791
BOX 160 REEL 51	Index to warehouses, tobacco receipts, 1805-1810
BOX 161 REEL 51	Ship charges <i>Plato</i> (Schooner ), 1821-1829
BOX 162 REEL 51	<i>Felicity</i> (Schooner ), 1829-1834
BOX 163-227 REEL 52-71	<b>Virginia, 1758-1830</b>  Cashbooks, cash receipts, firm accounts, journals, ledgers, and lists of debts for the various firms which represented or succeeded John Glassford and Company in Virginia. Arranged alphabetically by name of town and grouped chronologically therein.

## Virginia, 1758-1830

Container	Contents
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Microfilm reels are normally frame numbered starting with 0 for each reel. The frame numbers for volumes 163-226 diverge from this pattern and are herewith listed to avoid confusion.

<b>BOX 163 REEL 52 FRAME</b> 0-385	Alexandria  Ledger 1765-1766
<b>BOX 164 REEL 52 FRAME</b> 0-367	1767-1769
<b>BOX 165 REEL 53 FRAME</b> 369-590	Boyd's Hole  Ledger 1766-1767, pt. 1
<b>BOX 166 REEL 53 FRAME</b> 591-818	1766-1767, pt. 2
<b>BOX 167 REEL 53 FRAME</b> 0-423	1767-1768
<b>BOX 168 REEL 54 FRAME</b> 0-219	circa 1768-1769, pt. 1
<b>BOX 169 REEL 54 FRAME</b> 220-445	circa 1768-1769, pt. 2
<b>BOX 170 REEL 54 FRAME</b> 446-907	1769-1770
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<b>BOX 172 REEL 55 FRAME</b> 248-489	1771-1772, pt. 2
<b>BOX 173 REEL 55 FRAME</b> 490-728	1772-1773, pt. 1
<b>BOX 174 REEL 55 FRAME</b> 729-957	1772-1773, pt. 2
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## Virginia, 1758-1830

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BOX 187 REEL 60 FRAME 0-249	1767-1768, pt. 1
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BOX 189 REEL 61 FRAME 501-616	Journal and ledger, 1768
BOX 190 REEL 61 FRAME 617-898	Ledger  1766-1767, pt. 1
BOX 191 REEL 61 FRAME 0-273	1767-1768, pt. 2
BOX 192 REEL 61 FRAME 274-509	1768-1769, pt. 1
BOX 193 REEL 62 FRAME 510-747	1768-1769, pt. 2
BOX 194 REEL 62 FRAME 748-889	1768-1769, pt. 3
BOX 195 REEL 62 FRAME 0-233	Dumfries  Ledger 1758-1759, pt. 1
BOX 196 REEL 62 FRAME 234-495	1758-1759, pt. 2
BOX 197 REEL 63 FRAME 0-205	1760
BOX 198 REEL 63 FRAME 206-485	1760
BOX 199 REEL 63 FRAME 496-784	1762-1763, pt. 1
BOX 200 REEL 63 FRAME 785-1094	1762-1763, pt. 2
BOX 201 REEL 64 FRAME 528-749	1763-1764, pt. 1
BOX 202 REEL 64 FRAME 750-986	1763-1764, pt. 2
BOX 203 REEL 64 FRAME 0-252	1765, pt. 1
BOX 204 REEL 65 FRAME 253-511	1765, pt. 2
BOX 205 REEL 65 FRAME 512-734	1765-1766, pt. 1

## Virginia, 1758-1830

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BOX 206 REEL 65 FRAME 0-230	1765-1766, pt. 2
BOX 207 REEL 66 FRAME 231-616	1767
BOX 208 REEL 66 FRAME 617-880	1767-1768, pt. 1
BOX 209 REEL 66 FRAME 0-272	1767-1768, pt. 2
BOX 210 REEL 67 FRAME 585-826	1768-1769, 1776
BOX 211 REEL 67 FRAME 0-230	1768-1769
BOX 212 REEL 67 FRAME 424-584	1768-1769
BOX 213 REEL 67 FRAME 231-618	1771-1772, pt. 1
BOX 214 REEL 68 FRAME 619-6	1771-1772, pt. 2
BOX 215 REEL 68 FRAME 273-550	1773-1774, pt. 1
BOX 216 REEL 68 FRAME 551-834	1773-1774, pt. 2
BOX 217 REEL 68 FRAME 495-789	1774-1775, pt. 1
BOX 218 REEL 68 FRAME 0-274	1774-1775, pt. 2
BOX 219 REEL 69 FRAME 0-368	1775-1776
BOX 220 REEL 69 FRAME 369-614	Journal, 1795-1806, 1817
BOX 221 REEL 69 FRAME 652-860	Northern Neck  Ledger, 1796
BOX 222 REEL 70 FRAME 615-651	Miscellany Journal, 1775 Norfolk, Elizabeth River, Va.; Staten Island, N.Y.
BOX 223 REEL 70 FRAME 0-268	Journal and ledger and list of debts, 1776-1804 Boyd's Hole, Alexandria, Colchester, and Dumfries
BOX 224 REEL 70 FRAME 467-615	Unidentified Cash receipts, 1791-1794
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BOX 226 REEL 71 FRAME 269-466	Firm accounts, ledger, 1800
BOX 227 REEL 71	Firm accounts, 1802-1817

## Appendix

In the course of preparing this material for a microfilm edition, various volumes were assigned new container numbers. This appendix supplies the correlation of the numbers.

Old	New	Old	New	Old	New	Old	New	Old	New	Old	New
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2	8	22	30	42	82	62	112	82	59	102	96
3	19	23	31	43	83	63	113	83	60	103	97
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5	10	25	35	45	86	65	116	85	58	105	102
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123	62	141	46	159	1	177	217	195	193	213	221
124	147	142	47	160	11	178	218	196	194	214	197
125	159	143	48	161	156	179	177	197	195	215	198
126	128	144	146	162	157	180	178	198	196	<u>216</u>	182
127	160	145	149	163	158	181	179	199	199	217	201
128	122	146	150	164	163	182	180	200	200	218	202
[129]	161	147	151	165	164	183	181	201	203	219	167
[130]	162	148	152	166	165	<u>184</u>	182	202	204	220	212
131	22	149	153	167	166	185	183	203	205	221	210
132	4	150	155	168	168	186	184	204	206	222	211
133	5	151	154	169	169	187	185	205	207	223	213
134	6	152	18	170	170	188	186	206	208	224	214
135	7	153	28	171	171	189	187	207	209	225	223
136	39	154	29	172	172	190	188	208	215	226	226
137	40	155	38	173	173	191	189	209	216	227	224
138	41	156	43	174	174	192	190	210	219	228	225

Old volumes 184 and 216 were combined to form new volume 182; 216 occurs first.