

Arthur J. Finkelstein Papers
A Finding Aid to the Collection in the Library of Congress



Manuscript Division, Library of Congress
Washington, D.C.
2022

Contact information: <https://hdl.loc.gov/loc.mss/mss.contact>

Catalog Record: <https://lcn.loc.gov/mm2021086414>

Additional search options available at: <https://hdl.loc.gov/loc.mss/eadmss.ms022002>

Prepared by Manuscript Division staff

Finding aid encoded by Manuscript Division staff, 2022
Revised 2023 September

Collection Summary

Title: Arthur J. Finkelstein Papers

Inclusive Dates: 1960-2019

Bulk Dates: 1970-1989

ID No.: MSS86414

Creator: Finkelstein, Arthur J.

Extent: 49,500 items

Extent: 139 containers plus 5 oversize

Extent: 56.6 linear feet

Extent: 187 digital files (3.43 GB)

Language: Collection material in English, with Hebrew

Location: Manuscript Division, Library of Congress, Washington, D.C.

LC Catalog record: <https://lcn.loc.gov/mm2021086414>

Summary: Republican pollster and political consultant. Correspondence, polls, clippings, memoranda, travel books, calendars, and other papers relating to Finkelstein's career as a Republican consultant and campaign manager.

Acquisition Information

The papers of Arthur J. Finkelstein were given to the Library by his husband, Donald Curiale, in 2021.

Processing History

The papers of Arthur J. Finkelstein were arranged and described in 2022 by Michael Folkerts with the assistance of Tammi Taylor and Rosa Hernandez.

Digital files were received as part of the Arthur Finkelstein papers on a variety of storage media, each of which was assigned a unique digital ID number. Use the digital ID number to request access copies of the files associated with each media. A description of the standard processes taken on all born digital records can be found in the Processing History Note: Born Digital Collection Material at <https://hdl.loc.gov/loc.mss/eadmss.digital>. Empty files, temporary files, and extraneous program files were removed during processing.

Transfers

Audio and video cassettes have been transferred to the Motion Picture, Broadcasting, and Recorded Sound Division where they are identified as part of the Arthur J. Finkelstein Papers. Patrons are encouraged to contact the Motion Picture, Broadcasting, and Recorded Sound Division in advance of a research visit.

Copyright Status

The status of copyright in the unpublished writings of Arthur J. Finkelstein is governed by the Copyright Law of the United States (Title 17, U.S.C.).

Access and Restrictions

The papers of Arthur J. Finkelstein are open to research. Many collections are stored off-site and advance notice is needed to retrieve these items for research use. Access to digital content is available onsite only in the Manuscript Reading Room and requires advanced notice. Researchers are advised to contact the Manuscript Reading Room prior to visiting.

Technical Requirements

Digital files were created mostly in a Windows operating system, version unknown. Files include .vob, WordPerfect, Microsoft Word, Plain text, .zip, and unidentified text and database files.

Preferred Citation

Researchers wishing to cite this collection should include the following information: Container or digital ID number, Arthur J. Finkelstein Papers, Manuscript Division, Library of Congress, Washington, D.C.

Biographical Note

Date	Event
1945, May 18	Born, Brooklyn, New York City, N.Y.
1967	B.A., Queens College, Queens, New York, N.Y.
1968-1970	Pollster and computer analyst, NBC News, New York, N.Y.
1969-1970	Computer programmer, New York Stock Exchange, New York, N.Y.
1970	Consultant, James L. Buckley United States Senate campaign, N.Y.
1972	Director of demographics and election analysis, Richard M. Nixon, presidential campaign
1972	Founder, AJF & Associates
1980-1993	Board member, Consumer Alert
2005	Married Donald Curiale
2013	Inducted, American Association of Political Consultants Hall of Fame
2017, Aug. 18	Died, Ipswich, Mass.

Scope and Content Note

The papers of Arthur J. Finkelstein span the years 1960-2019, with the bulk of the material dating from 1970 to 1989. The collection documents Finkelstein's work as a pollster and Republican political consultant. The papers are arranged into five series: [Consultant File](#), [Alphabetical File](#), [Travel and Itineraries File](#), [Personal File](#) and [Oversize](#).

After founding his political consulting company AJF & Associates, Finkelstein played a major part in the wave of Republican victories and the rise of the New Right during the 1970s and 1980s. The collection focuses almost entirely on his professional career and highlights the evolution of campaigns, fundraising, and messaging in this era. The [Consultant File](#) in particular demonstrates these changes as it showcases Finkelstein's hands-on role as a campaign manager or consultant for a number of races. However, as Finkelstein's involvement varied from race to race, not every campaign has extensive documentation.

The collection's series are listed and briefly described below. A fuller description of each series and a list of its contents can be accessed in the series descriptions within the container list.

The [Consultant File](#) documents the mostly political work of Arthur J. Finkelstein, containing memoranda, polls, and other material related to various campaigns or organizations.

The [Alphabetical File](#) contains a mix of Finkelstein's working files, correspondence, and a variety of topics primarily concerned with Finkelstein's professional life.

The [Travel and Itineraries File](#) contains Finkelstein's scheduling books, detailing trips and meetings.

The [Personal File](#) contains a small collection of various material concerning Finkelstein's college years and family.

[Oversize](#) contains Rolodex cards, a scrapbook page, and a campaign poster.

Arrangement of the Collection

This collection is arranged in five series:

- [Consultant File, 1970-2015](#)
- [Alphabetical File, 1970-2019](#)
- [Travel and Itineraries File, 1983-2016](#)
- [Personal File, 1960-2013](#)
- [Oversize, 1970-1986](#)

Selected Search Terms

The following terms have been used to index the description of this collection in the LC Catalog. They are grouped by name of person or organization, by subject or location, and by occupation and listed alphabetically.

People

Buckley, James Lane, 1923-
D'Amato, Alfonse.
Dolan, John T. (John Terry)--Correspondence.
Ferdinand, Joan--Correspondence.
Finkelstein family.
Finkelstein, Arthur J. (Arthur Jay), 1945-2017.
Helms, Jesse.
Kirkpatrick, Jeane J.--Correspondence.
Koehler, Judy, 1941-
Lauder, Ronald S.
Mack, Connie, III, 1940-
Netanyahu, Binyamin.
Nicholls, Gerald William James, 1958- --Correspondence.
Nickles, Don.
Sharon, Ariel.
Smith, Denny, 1938-
Stone, Roger, 1952- --Correspondence.

Organizations

AJF & Associates.
American Conservative Union.
Consumer Alert.
Likud (Political party : Israel)
National Citizens' Coalition (Canada)
National Congressional Club.
National Conservative Political Action Committee.
Republican Party (U.S. : 1854-)
United States. Congress--Elections.

Subjects

Advertising campaigns.
Advertising, Direct-mail.
Campaign funds.
Conservatism--United States.
Consulting firms--United States.
Elections--United States.
Elections.
Libertarianism--United States.
Political action committees--United States.

Political campaigns--United States.
Political campaigns.
Political candidates--United States.
Political candidates.
Political parties--Canada.
Political parties--Israel.
Political parties--United States.
Politics, Practical.
Radio advertising.
Republicanism--United States.
Telephone selling.
Television advertising.
Women political candidates.

Places

Long Island (N.Y.)--Politics and government.
New York (State)--Politics and government.
United States--Politics and government--20th century.
United States--Politics and government--21st century.

Occupations

Political consultants.
Pollsters.

Description of Series

Container
BOX 1-62

Series
Consultant File, 1970-2015

The Consultant File documents the mostly political work of Arthur J. Finkelstein, containing memorandum, polls, and other material related to various campaigns or organizations. Specifically, the series contains material primarily from AJF & Associates, the polling and consulting company founded by Finkelstein. The firm specialized in political consulting for Republican candidates, and Finkelstein's polling, coupled with direct mail for campaign fundraising and the use of independent expenditures, helped lead to a wave of Republican victories in the 1980s. The work for these campaigns could range from a simple poll to complete campaign management, where Finkelstein consulted on the crafting of oft-negative television and radio advertisements, direct mail letters, and other general advisement. Consequently, the amount of material in this series can vary from client to client. Some of the most noteworthy clients represented in this series are: James Lane Buckley, Alphonse D'Amato, Jesse Helms, Judy Koehler, Ronald S. Lauder, Don Nickles, Connie Mack III, and Denny Smith. Alongside individual candidates, Finkelstein played important roles in political action committees, such as the National Conservative Political Action Committee and the National Congressional Club. Later in his career, he helped consult for campaigns overseas, the most notable featured in this series being the National Citizen's Coalition in Canada and the Likud party in Israel, where he managed the campaigns for Prime Ministers Benjamin Netanyahu and Ariel Sharon. Also represented in this series is the influence Finkelstein exercised in shaping state politics in New York, specifically in Long Island.

Material types include correspondence, memoranda, polls, notes, and news clippings. Arranged alphabetically by name of political candidate or client. The file structure of the digital content maintained as received.

BOX 62-109

Alphabetical File, 1970-2019

The Alphabetical File contains a mix of Finkelstein's working files, correspondence, and a variety of topics primarily concerned with his professional life. The series is an expansion of a file arrangement managed by Finkelstein, though it is unclear whether these files were kept for AJF & Associates or personal use. Some noteworthy contents of this series feature material related to his board membership to the American Conservative Union and the libertarian consumer advocacy group Consumer Alert, AJF & Associates proposals, and the response by Finkelstein and friends to an article published by *Boston Magazine* that publicly outed him as gay. Notable correspondents and gathered subject material in this series includes John Terry Dolan, Joan Ferdinand, Jeane J. Kirkpatrick, Gerald "Gerry" Nicholls, and Roger Stone, . Also included are speeches, interviews, and articles written by Finkelstein.

Material types include correspondence, news clippings, articles, and message books. Arranged alphabetically by name, organization, or subject. The file structure of the digital content maintained as received.

BOX 109-137

Travel and Itineraries File, 1983-2016

The Travel and Itineraries File contains Finkelstein's scheduling books, detailing trips and meetings.

Material types include schedule books and itineraries.
Arranged chronologically.

BOX 138-139

Personal File, 1960-2013

The Personal File contains a small collection of material concerning Finkelstein's college years and family. The most notable portion of this series includes writings, notes, and clippings from Finkelstein's time as an undergraduate at Queen's College, New York. The writings are of particular interest, containing poems and letters written by him and a classmate which reveal a brief glimpse as to how Finkelstein viewed himself at that time. Also included are papers related to his family.

Material types include notes, letters, correspondence, articles, and news clippings.

Arranged alphabetically by subject or type of material.

BOX OV 1-5

Oversize, 1970-1986

Material includes Rolodex cards, a scrapbook page, and a campaign poster.

Listed and described according to the series, subseries, containers, and folders from which the items were separated.

Container List

Container	Contents
BOX 1-62	<p>Consultant File, 1970-2015</p> <p>The Consultant File documents the mostly political work of Arthur J. Finkelstein, containing memorandum, polls, and other material related to various campaigns or organizations. Specifically, the series contains material primarily from AJF & Associates, the polling and consulting company founded by Finkelstein. The firm specialized in political consulting for Republican candidates, and Finkelstein's polling, coupled with direct mail for campaign fundraising and the use of independent expenditures, helped lead to a wave of Republican victories in the 1980s. The work for these campaigns could range from a simple poll to complete campaign management, where Finkelstein consulted on the crafting of oft-negative television and radio advertisements, direct mail letters, and other general advisement. Consequently, the amount of material in this series can vary from client to client. Some of the most noteworthy clients represented in this series are: James Lane Buckley, Alphonse D'Amato, Jesse Helms, Judy Koehler, Ronald S. Lauder, Don Nickles, Connie Mack III, and Denny Smith. Alongside individual candidates, Finkelstein played important roles in political action committees, such as the National Conservative Political Action Committee and the National Congressional Club. Later in his career, he helped consult for campaigns overseas, the most notable featured in this series being the National Citizen's Coalition in Canada and the Likud party in Israel, where he managed the campaigns for Prime Ministers Benjamin Netanyahu and Ariel Sharon. Also represented in this series is the influence Finkelstein exercised in shaping state politics in New York, specifically in Long Island.</p> <p>Material types include correspondence, memoranda, polls, notes, and news clippings. Arranged alphabetically by name of political candidate or client. The file structure of the digital content maintained as received.</p>
BOX 1	Acampora, Henrietta (Town supervisor, Brookhaven, N.Y.) See Container 3, Brookhaven Town Republican Committee
BOX 1	Alexander, Dan C. (U.S. House of Representatives, Democratic primary, Ala. First Congressional District), 1980, 1983
BOX 1	American Postal Workers Union, 1979-1980
BOX 1	Babylon Town Republican Committee (New York) See Container 60, Suffolk County Republican Committee
BOX 1	Bagnol, Anne (U.S. House of Representatives, N.C. Fifth Congressional District), 1982-1989
BOX 1	Barros, Rick (U.S. House of Representatives, Mass. Tenth Congressional District), 1987
BOX 1	Bean-Jones, Linda (U.S. House of Representatives, Maine First Congressional District), 1981, 1988
BOX 1	Bell, Tom, 1981-1982
BOX 1	Bent, Bruce See Container 55, Reserve Fund
BOX 1	Bernardi, Roy A. (Mayor, Syracuse, N.Y.)
BOX 1	Campaign packet, 1985
BOX 1	Campaign positions, 1985
BOX 1	Direct mail, 1985
BOX 1	General, 1984-1986 (3 folders)
BOX 2	Mahoney, Bernie, 1985

Consultant File, 1970-2015

Container	Contents
BOX 2	Media
BOX 2	Advertisements, 1985
BOX 2	General, 1985
BOX 2	News clippings, 1983-1985 (2 folders)
BOX 2	Planning, 1985
BOX 2	Schedules, 1985
BOX 2	Surveys/polls, 1984-1985 (2 folders)
BOX 3	Blake, Harris (U.S. House of Representatives, N.C. Eight Congressional District), 1982-1984
BOX 3	Blass, Gregory (U.S. House of Representatives, N.Y. First Congressional District), 1986
BOX 3	Boschwitz, Rudy (U.S. Senate, Minn.), 1995-1996, 2002
BOX 3	Bozwell, Brent See Container 11, Conservative Victory Committee
BOX 3	Bradshaw, Jim (U.S. House of Representatives, Tex. Twelfth Congressional District; Tex. Twenty-sixth Congressional District), 1980-1984 (2 folders)
BOX 3	Brookhaven Town Republican Committee (New York)
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BOX 3	Election results, 1983 (2 folders)
BOX 3	General, 1983-1987
BOX 4	General, 1988-1989
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BOX 4	News clippings, 1985-1989 (2 folders)
BOX 4	Press releases, circa 1983
BOX 4	Surveys/polls, 1985-1988 (2 folders)
BOX 5	Brown, Colin, 1979-1983 See also Container 42, National Citizens Coalition (3 folders)
BOX 5	Brown, Hank (U.S. Senate, Colo.), 1989
BOX 5	Brown, James E. (Buster) (Texas attorney general), 1985-1986
BOX 5	Buckley, James Lane, (U.S. Senate, Conn.; U.S. Senate, N.Y.) See also Container 68, Buckley, James Lane
BOX 5	Campaign volunteer packet, 1970
BOX 5	Canvassing lists, 1970
BOX 6	Connecticut senate race, 1979-1981
BOX 6	Dinner programs, 1970-1971
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BOX 6	Media, 1970 (3 folders)
BOX 7	Media, 1970 (3 folders)
BOX 7	Miscellany, 1970-1971 See also Container OV 5, Scrapbook page (2 folders)

Consultant File, 1970-2015

Container	Contents
BOX 7	News clippings, 1970
BOX 7	Notes, 1970
BOX 7	Press releases, 1970
BOX 8	Surveys/polls, 1970 (4 folders)
BOX 8	Canfield, Roger (U.S. House of Representatives, Calif.. Fourth Congressional District), 1984
BOX 8	Caputo, Bruce (U.S. Senate, N.Y.), 1979-1983 (2 folders)
BOX 9	Caputo, Bruce (U.S. Senate, N.Y.), 1979-1983 (2 folders)
BOX 9	Cantrell, Tom (U.S. House of Representatives, Okla. First Congressional District), 1983-1987 (3 folders)
BOX 9	Carman, Greg (U.S. House of Representatives, N.Y. Third Congressional District, 1980-1985 (3 folders)
BOX 10	Carrington, John (Secretary of state, N.C.), 1988
BOX 10	Chiles, Eddie, 1979-1984 (5 folders)
BOX 10	Christian, David (U.S. House of Representatives, Penn.. Eighth Congressional District), 1984
BOX 10	Cobey, William W. (U.S. House of Representatives, N.C. Fourth Congressional District), 1982-1984 <i>For additional material see Container 43, National Congressional Club</i>
BOX 10	Coleman, Marshall (Governor, Va.), 1984, 1989
BOX 11	Committee to Insure Ethical Government, 1981 (2 folders)
BOX 11	Committee to Re-Elect the President, 1972-1973 (3 folders)
BOX 11	Conservative Digest, 1986
BOX 11	Conservative Political Action Committee, 1984-1986
BOX 11	Conservative Victory Committee, 1988
BOX 12	Corcoran, Tom (Republican Primary, U.S. Senate, Ill.) <i>See also Container 32, Koehler, Judy;</i> <i>Container 77, Ferdinand, Joan</i>
BOX 12	Debate preparation, 1983-1984 (2 folders)
BOX 12	Direct mail, 1983-1984
BOX 12	General, 1983-1984 (3 folders)
BOX 12	Media, 1983
BOX 12	News clippings, 1983-1984
BOX 13	Opposition research, 1977-1983
BOX 13	Press releases, 1983-1984
BOX 13	Crane, Philip M. (U.S. President, Republican primary)
BOX 13	Biography, circa 1980
BOX 13	Direct mail, 1985, 1988
BOX 13	Expenses and fees, 1979
BOX 13	General, 1978-1979 (2 folders)
BOX 13	News clippings, 1978-1979
BOX 13	Planning, 1978-1979

Consultant File, 1970-2015

Container	Contents
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BOX 14	Schedules, 1978-1979
BOX 14	Surveys/polls, 1978-1979
BOX 14	Cunningham, Randy ("Duke") (U.S. House of Representatives, Calif. Forty-fourth Congressional District), 1990
BOX 14	Curb, Michael (Lt. governor, Calif.), 1985-1986
BOX 14	D'Amato, Alphonse (U.S. Senate, N.Y.) <i>See also Container 75, D'Amato, Alphonse</i>
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BOX 14	Election analysis, 1977, 1986, 1989
BOX 15	General, 1983-1989 (5 folders)
BOX 15	<i>Institute for America's Tomorrow</i> letters, 1987
BOX 15	Legislative history, 1984-1985 (2 folders)
BOX 16	Media
BOX 16	Finances, 1986-1987 (2 folders)
BOX 16	General, 1984-1987 (4 folders)
BOX 16	Miscellany, 1983-1987
BOX 17	News clippings, 1980-1986
BOX 17	Newsletters, 1984-1985
BOX 17	Op-eds, 1985-1987
BOX 17	Opposition research
BOX 17	Dyson, John, 1980-1986 (3 folders)
BOX 17	Ferraro, Geraldine, 1984-1985
BOX 18	Green, Mark, 1986 (7 folders)
BOX 19	Holtzman, Elizabeth, 1984-1986
BOX 19	Schedules, 1984-1987
BOX 19	Speeches, 1985-1986
BOX 19	Surveys/polls, 1984-1986
BOX 19	Davis, Edward M. (State Senate, Calif.)
BOX 19	Crime report, 1985
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BOX 19	General, 1980-1987
BOX 20	General, 1980-1987 (2 folders)
BOX 20	Initiative measures, 1983
BOX 20	News clippings, 1983-1987 (4 folders)
BOX 21	News clippings, 1983-1987

Consultant File, 1970-2015

Container	Contents
BOX 21	Surveys/polls, 1985-1988 (2 folders)
BOX 21	Dewhurst, David (Land commissioner, Tex.), 1994-2002
BOX 21	Diaz-Balart, Lincoln (U.S. House of Representatives, Fla. Eighteenth Congressional District), 1988
BOX 21	Dunn, Jim (U.S. Senate, Republican primary, Mich.)
BOX 21	General, 1983-1986 (3 folders)
BOX 22	News clippings, 1982-1986 (3 folders)
BOX 22	Dupree, Billy Joe (U.S. House of Representatives, Tex. Twenty-fourth Congressional District), 1987
BOX 22	Dusaneko, Theodore K. (County executive, Rockland County, N.Y.), 1980-1985 (2 folders)
BOX 22	Faircloth, Lauch (U.S. Senate, N.C.), 1998
BOX 22	Fetzer, Tom (U.S. House of Representatives, N.C. Fourth Congressional District), 1987-1988 <i>For additional material see Container 43, National Congressional Club</i>
BOX 23	Fiber, Fabric and Apparel Coalition for Trade (FFACT), 1985
BOX 23	Fidesz-Magyar Polgári Párt (political party: Hungary), 2013
BOX 23	Fore, Rick (U.S. Senate, Nev. Republican primary)
BOX 23	Finances, 1981 (2 folders)
BOX 23	General, 1981-1989 (2 folders)
BOX 23	Surveys/polls, 1981-1982
BOX 24	Fossil, Jon (U.S. House of Representatives, N.Y. Twentieth Congressional District), 1982-1983 (2 folders)
BOX 24	Foundation for Economic Research, 1987
BOX 24	Gallego, Elton (U.S. House of Representatives, Calif. Twenty-first Congressional District), 1985-1988
BOX 24	Gates, Daryl (Mayor, Los Angeles, Calif.), 1988-1989
BOX 24	Gilman, Benjamin (U.S. House of Representatives, N.Y. Twenty-second Congressional District), 1982-1992
BOX 24	Grassley, Charles (Chuck) (U.S. House of Representatives, Iowa Third Congressional District), 1978-1981
BOX 24	Gray, Lyons (U.S. House of Representatives, N.C. Fifth Congressional District), 1987-1988 (2 folders)
BOX 24	Guglielmo, Anthony (U.S. House of Representatives, Conn. Second Congressional District), 1981-1984
BOX 25	Gusenbauer, Alfred (Chancellor, Austria), circa 2007
BOX 25	Hager, Edward (Ted) (U.S. Senate, N.H. Republican primary), 1980 (2 folders)
BOX 25	Haggarty, Pat (U.S. House of Representatives, Tex. Sixteenth Congressional District), 1982
BOX 25	Hamilton County Republicans (Ohio), 1987
BOX 25	Heffernan, Roger (U.S. House of Representatives, Calif. Eighth Congressional District), 1984
BOX 25	Helms, Jesse (U.S. Senate, N.C.) <i>See also Container 43, National Congressional Club</i>
BOX 25	Brochures, 1984

Consultant File, 1970-2015

Container	Contents
BOX 25	Campaign case studies, 1985-1986 (2 folders)
BOX 25	Campaign planning, 1983
BOX 25	Debate preparation, 1984
BOX 25	Direct mail, 1983-1984
BOX 25	Gantt, Harvey, campaign, 1990
BOX 25	General, 1983-1984
BOX 26	General, 1983-1984
BOX 26	Jewish support, 1984
BOX 26	Media, 1984
BOX 26	Miscellany, 1982-1984
BOX 26	News clippings, 1981-1985 (3 folders)
BOX 27	News clippings, 1981-1985
BOX 27	Notes, 1984
BOX 27	Opposition research, 1983-1984
BOX 27	Social security, 1984
BOX 27	Speeches, 1984
BOX 27	Surveys/polls, 1983-1984 (4 folders)
BOX 28	Telephone canvassing proposal, 1983
BOX 28	Hennesy, Dick (District attorney, Onandaga County, N.Y.), 1987
BOX 28	Hermening, Kevin J. (U.S. House of Representatives, Wisc. Seventh Congressional District), 1986-1988
BOX 28	Herriott, Bob (State Senate, Calif. Sixteenth District), 1985
BOX 28	High Frontier, 1983-1984 (4 folders)
BOX 28	Houghton, Amo (U.S. House of Representatives, N.Y. Thirty-fourth Congressional District), 1986-1991
BOX 28	Hrvatska demokratska zajednica (political party: Croatia), 2015
BOX 28	Huff, Richard (U.S. House of Representatives, Ariz. Second Congressional District), 1980-1983
BOX 29	Humphrey, Gordon J. (U.S. Senate, N.H.)
BOX 29	Constituent letters, 1983
BOX 29	D'Amours, Norm, 1982-1984 (2 folders)
BOX 29	Direct mail, 1982-1984
BOX 29	General, 1980-1987 (2 folders)
BOX 29	Media, 1984
BOX 29	News clippings, 1984 (2 folders)
BOX 30	News clippings, 1984 (2 folders)
BOX 30	Surveys/polls, 1983
BOX 30	Hutchinson, William A. (U.S. Senate, Ark.), 1986
BOX 30	Jacob, Ted (U.S. House of Representatives, Penn. Eighteenth Congressional District), 1982

Consultant File, 1970-2015

Container	Contents
BOX 30	Jepsen, Roger (U.S. Senate, Iowa), 1978-1983
BOX 30	Kalikow, Peter S., 1983-1989 (2 folders)
BOX 31	Kalikow, Peter S., 1983-1989 (2 folders)
BOX 31	Kasich, John (U.S. House of Representatives, Ohio Twelfth Congressional District), 1984
BOX 31	Kiernan, John (Town supervisor, North Hampstead, N.Y.), 1982, 1987 <i>See also Container 40, Margiotta, Joseph</i>
BOX 31	Kindness, Tom (U.S. House of Representatives, Ohio Eighth Congressional District)
BOX 31	General, 1983-1988 (2 folders)
BOX 32	General, 1983-1988 (2 folders)
BOX 32	Media, 1986 (2 folders)
BOX 32	News clippings, 1985-1987
BOX 32	Koehler, Judy (U.S. Senate, Ill.) <i>See also Container 12, Corcoran, Tom; Container 77, Ferdinand, Joan; For additional material see Container 45, National Conservative Political Action Committee</i>
BOX 32	General, 1985-1990
BOX 33	General, 1985-1990 (3 folders)
BOX 33	Media, 1986 (3 folders)
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BOX 34	Kramer, Kenneth Bentley (U.S. House of Representatives, Colo. Fifth Congressional District), 1982, 1987 (2 folders)
BOX 34	Lauder, Ronald S. (Governor, N.Y. Republican primary)
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BOX 35	Kristallnacht Remembrance Committee, 1988
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BOX 35	Op-eds and public announcements, 1987
BOX 35	Opposition research, 1987
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BOX 35	Lezar, Harold J. ("Tex") (Attorney general, Tex.), 1989
BOX 36	Likud (political party: Israel), 1996-2003 <i>See also Container 79, Israel</i> (8 folders)
BOX 37	Likud (political party: Israel), 2004-2008
BOX 37	Loeb, John L., Jr. (U.S. Senate, N.Y.), 1979

Consultant File, 1970-2015

Container	Contents
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BOX 37	Long, Tom (President, Progressive Conservative Part of Ontario), 1988-1990
BOX 37	Mack, Connie, III (U.S. House of Representatives, Fla. Thirteenth Congressional District; U.S. Senate, Fla.)
BOX 37	Announcement, 1987
BOX 37	Chiles, Lawton, 1986
BOX 37	Direct mail, 1985-1990
BOX 37	Election results, 1982
BOX 37	General, 1983-1990
BOX 38	General, 1983-1990 (2 folders)
BOX 38	Media
BOX 38	Advertisements, 1982-1988
BOX 38	General, 1986-1988 (2 folders)
BOX 38	Miscellany, 1986-1990, 2000
BOX 38	Mock news conference, circa 1987
BOX 38	News clippings, 1982-1984 (2 folders)
BOX 39	News clippings, 1985-1989
BOX 39	Ryskamp, Kenneth, 1991
BOX 39	Surveys/polls, 1985-1988 (2 folders)
BOX 39	Writings, 1982-1988
BOX 39	Mackenzie, Kenneth (U.S. House of Representatives, Ind. Second Congressional District), 1981-1989 (2 folders)
BOX 40	Mackenzie, Kenneth (U.S. House of Representatives, Ind. Second Congressional District), 1981-1989 (3 folders)
BOX 40	Malone, Joseph (U.S. Senate, Mass.; State treasurer, Mass.), 1985-1990, 1997-1998
BOX 40	Maltese, Serphin R. (State Senate, N.Y., Fifteenth District), 1983-1989
BOX 40	Margiotta, Joseph, 1979-1993, 2004 See also Container 41, Nassau County Republican Committee (2 folders)
BOX 41	Marotta, Victor (Sussex County Board of Chosen Freeholders, N.J.), 1987
BOX 41	Marston, David (Governor, Penn.), 1978-1980
BOX 41	Martin, Tim (U.S. House of Representatives, Ohio Thirteenth Congressional District), 1982
BOX 41	Mascola, Frank (State Assembly, N.Y. Ninety-second District), 1984
BOX 41	Maxwell, John See Container 55, Republican Party of Texas
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BOX 41	McGrath, Raymond (U.S. House of Representatives, N.Y. Fifth Congressional District), 1984-1986
BOX 41	McHoul, Doug (Legislator, Dutchess County, N.Y.), 1987
BOX 41	McNamera, Frank L., Jr. (U.S. House of Representatives, Mass. Eighth Congressional District), 1982-1983
BOX 41	Mofaz, Shaul (Kadima party leadership, Israel), 2008

Consultant File, 1970-2015

Container	Contents
BOX 41	Mondello, Joseph (U.S. House of Representatives, N.Y. Twentieth Congressional District), 1983-1984, 1991-1994 <i>See same container, Nassau County Republican Committee</i>
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Alphabetical File, 1970-2019

The Alphabetical File contains a mix of Finkelstein's working files, correspondence, and a variety of topics primarily concerned with his professional life. The series is an expansion of a file arrangement managed by Finkelstein, though it is unclear whether these files were kept for AJF & Associates or personal use. Some noteworthy contents of this series feature material related to his board membership to the American Conservative Union and the libertarian consumer advocacy group Consumer Alert, AJF & Associates proposals, and the response by Finkelstein and friends to an article published by *Boston Magazine* that publicly outed him as gay. Notable correspondents and gathered subject material in this series includes John Terry Dolan, Joan Ferdinand, Jeane J. Kirkpatrick, Gerald "Gerry" Nicholls, and Roger Stone, . Also included are speeches, interviews, and articles written by Finkelstein.

Material types include correspondence, news clippings, articles, and message books.

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